



Iowa Chapter of the Appraisal Institute Chapter Newsletter – November 2018

From the President Tasha Gould, MAI

Hello everyone! We last spoke when it was back-to-school time. Now that we're in late November, the weather is starting to take a turn (I refuse to say toward *what* out loud though!). Just like we start a new school year in the fall, the strategy world also moves toward 2019 planning around this time. For me, I'm already looking to (and living in) 2019.

The Iowa Chapter nominating committee has been hard at work since June, identifying the next group of officers and board members to lead us into and through 2019.

As I step out of my role as President at the end of this year into a more advisory role as Immediate Past President, I reflect on all the things we've accomplished this year and have yet to do. I am excited to welcome our new leaders and look forward to the enthusiasm and fresh thinking they bring. I also want to take this opportunity to thank Vice President Jeremy Keller, SRA, Jake Folger, SRA, and David Binner, MAI for their years of service; and Shauna Gehring, our Executive Director for helping us plan our 2019 education offerings and securing a grant from AI National so we can offer Residential & Commercial Valuation of Solar, a 15 hour class to expand our knowledge of Solar improvements and the value they add.

Please reach out to me, or any of the board members with your thoughts and ideas, or just to say hello and catch up – let's continue the dialogue. Until next time, stay warm!



From the Vice President Jeremy Keller, SRA/AI-RRS

I want to start by thanking Tasha Gould, MAI for her hard work and leading our chapter through a very successful year. She did an excellent job and I am very honored to follow in her footsteps.

I also want to thank Shauna Gehring, SRA for her hard work and dedication to our chapter. She does so many things for our Chapter and I would be very scared to be the incoming President if we did not have her! With her help I think we will have a very successful year again this year.

I am very excited about our excellent class line up that Shauna and I have put together for this year. Beside normal USPAP we have a great Solar class coming up in January and many other exciting classes including one put on by Randall Bell on Real Estate Damages (he is internationally known and has consulted on the Simpson House in LA and with the World Trade Center site along with many other big-name places). Please look at the schedule, as I don't think you will want to miss any of the classes.

I also recently attended the Chapter Leadership Conference in Chicago with Karen Olson, MAI. We heard about all the happenings with National, National class offerings, changes coming with accounting, and changes with communication/emailing (a new bulletin will be issued twice a month highlighting classes and what is happening around our Region). It was informative and nice to talk with other leaders from the other Regions and our own.

I am very excited for this year and I hope to see as many of you as possible at our upcoming classes. Please look at the education schedule and feel free to reach out to me with any questions.

From the Secretary-Treasurer Jake Folger, SRA

It is my pleasure to report another two quarters of great response to our continuing education offerings. Thanks *again* to the Education Committee for making this a great year! And congratulations in advance for the *even better* year of offerings planned for 2019!

As a chapter, our finances are in great shape. We've recorded profits from \$12,000 to \$15,000 over each of the past three years and have been able to put over one year's expenses into reserves. This allows the chapter to continue to offer the best possible continuing education at an affordable price, with no increase in dues. Thank you one and all who have helped and benefitted by attending our continuing ed offerings this year.

Earlier this month we had a great turnout for our annual Novemberfest. We had 80 attendees at Confluence Brewery in Des Moines. Appraisal Institute National President Jim Murrett, MAI, SRA was in attendance to congratulate our newly designated members and to swear in 2019's incoming Iowa Chapter Officers. Along with four hours of quality CE, many of us sampled the brewery's fine selection of craft beers. It was a great social networking opportunity, as always. If you missed it this year, put it on your calendar right now for 2019! Novemberfest is a can't miss!



Novemberfest 2018 – Confluence Brewery in Des Moines



2018 Outgoing Board Members



2019 Incoming Board Members



Some of our newly designated SRA and MAI members with our National Appraisal Institute president, Jim Murrett, MAI, SRA



2018 LDAC Report Karen Olson, MAI

Each year the Appraisal Institute holds a three-day conference and lobbying effort in Washington, DC known as the Leadership Development and Advisory Council (LDAC). LDAC is meant to be a three-year program and is one of the most popular Appraisal Institute programs. This year the LDAC registration was filled within the first 48 hours. The conference was held May 16-18, 2018 and attended by 100 appraisers from all over the United States and Puerto Rico. The Iowa Chapter was represented by Jake Folger, SRA (3rd year) and myself, a first-year participant.

We took part in discussion sessions on topics ranging from the future of the appraisal profession, growth within the profession and building a community. Attracting new appraisal professionals was a prevalent topic among all sessions. We also took part in the lobbying effort on Capitol Hill. We were able to meet with Senator Charles Grassley and staff from Senator Joni Ernst and Congressman Dave Loebsack's offices to urge support for regulatory relief on the appraisal profession.



Karen Olson, MAI and Jake Folger, SRA with Senator Charles Grassley



2018 LDAC Participants on Capitol Hill

I feel very fortunate to have attended LDAC this year on behalf of the Iowa Chapter. It was a great opportunity to meet peers from all over our nation and join in a common effort to help our profession. I encourage you to consider attending the conference in the future and also volunteering for leadership opportunities within our Chapter.

Iowa Chapter of the Appraisal Institute 2019 Continuing Ed Schedule

CE credit has been approved for: Iowa appraisers & Realtors and Illinois appraisers
Courses are designed for both General and Residential

January (\$295) - (Discounted 2-day price due to grant funding)

29th & 30th Residential and Commercial Valuation of Solar: Urbandale 14/15 HRS

Instructor: Sandra Adomatis, SRA – 2-day course - (No prerequisites required)

March (\$185)

5th USPAP: Coralville 7 HRS Instructor: Stephen Wagner, MAI, SRA, AI-GRS

6th USPAP: Urbandale 7 HRS Instructor: Stephen Wagner, MAI, SRA, AI-GRS

Stephen Wagner is the 2019 Appraisal Institute National President.

April (\$185)

4th FHA Appraising for Valuation Professionals: Coralville 7 HRS Inst: Byron Miller, SRA, AI-RRS

5th FHA Appraising for Valuation Professionals: Urbandale 7 HRS Inst: Byron Miller, SRA, AI-RRS

May (\$185)

2nd Real Estate Damages: Urbandale 7 HRS Instructor: Dr. Randall Bell, PhD, MAI

3rd Real Estate Damages: Coralville 7 HRS Instructor: Dr. Randall Bell, PhD, MAI

Dr Bell is a leading expert on real estate damages internationally. He has consulted on Nicole Brown Simpson's Los Angeles condominium; the mansion where 39 Heaven's Gate members committed suicide; JonBenét Ramsey's house in Colorado; the World Trade Center site; and properties damaged in the Rodney King riots and by Hurricane Katrina.

May (\$185)

22nd Transferred Value: Coralville 7 HRS Instructor: Ted Whitmer, MAI, AI-GRS

23rd Transferred Value: Urbandale 7 HRS Instructor: Ted Whitmer, MAI, AI-GRS

24th Transferred Value: Council Bluffs 7 HRS Instructor: Ted Whitmer, MAI, AI-GRS

Trains appraisers in processes of appraisal and to make better objective decisions. Standards of requirements and how to measure what is expected is presented. The case studies use real world problems and shows not only the solutions but how to get to the solutions through objective use of the tools set forth in the class.

November (\$120)

8th Novemberfest: Location TBD 4 HRS Instructors: Four speakers, TBD

Sign up today: <http://www.aiofiowa.org/Education/>

Questions: Shauna Gehring, SRA Executive Director, IA Chapter iachap@yahoo.com 515-419-6076

All state CE approval codes are available for license renewals.

Congratulations!

Newly Designated Members:

Cliff Carlson, MAI

James Rothermich, MAI

Adam Klassen, MAI

Elizabeth McLaughlin, MAI

Don Vaske, MAI

Eric Jennings, MAI

David Nelson, MAI

Dustin Bahnsen, MAI, AI-GRS

Cory Schultes, SRA

2019 Presidency, Board, Committee Chairs

President Jeremy Keller, SRA/AI-RRS

Vice President Jacob Folger, SRA

Sec/Treasurer Karen Olson, MAI

Board of Directors

Jim Rothermich, MAI (2018/2019)

Robyn Marshall, MAI (2018/2019)

Eric Jennings, MAI (201/2020)

Mickey Neilly (candidate) (2018/2020)

Dan Dvorak, MAI (2019/2021)

Luke Wanninger, MAI (2019/2021)

Sarah Cunningham, SRA (2019/2021)

Past president Tasha Gould, MAI

Regional Rep Bob McGivern, SRA (2018/2019)

Govt Relations Dane Anderson, MAI

Candidate Guidance Cory Schultes, SRA

